

Managing respiratory care

Staying prepared for influenza, pneumonia,
COVID-19 and more

Make respiratory season manageable

When treating COVID-19 collides with flu and respiratory season, patient influx can feel overwhelming. By looking at the full spectrum of your respiratory care needs, you can stay prepared to overcome these challenges. We're here to provide the tools, resources and support you need along the way.

We work with a range of providers to ensure a reliable supply chain for the tools, resources and support you need to treat patients during respiratory season.

Step 1

Vaccinate to prevent common respiratory diseases



Are your patients up to date on their vaccinations? Of all the disruptions COVID-19 has caused, regular doctor checkups and vaccinations are at the top of the list. Now is the time to establish a vaccine program – not just a flu program – that patients are comfortable with (be it a drive-thru or otherwise) to help prevent the spread of respiratory conditions.

Planning your vaccine program

- Analyze seasonal patterns
- Consider your patient mix
- Compare past purchases against usage
- Match vaccine usage with ancillary supplies
- Consider kitting for vaccination clinics
- Access a large portfolio of pediatric and adult vaccines

Step 2

Reduce the spread of disease and prevent infection



Establishing protocols to prevent and control infection can help protect everyone in your facility. Transparency in the protocols you take can help patients feel more comfortable seeking care from you.

Infection prevention best practices

- Screen and triage everyone entering the facility
- Ensure everyone practices hand hygiene
- Limit visitors, stagger appointments and spread out waiting room seats
- Wear personal protective equipment (PPE)
- Optimize indoor air quality to shield patients from infected individuals
- Have an exposure response plan for your staff
- Keep up with the latest clinical education on preventing healthcare-associated infections (HAIs)



Step 3

Expedite patient test results with point-of-care lab testing



It's critical to determine what is ailing a patient (COVID-19, the flu, etc.) as soon as possible in order to avoid unnecessary prescriptions or treatments. Point-of-care diagnostic testing can provide that information quickly and accurately.

Benefits of in-office lab testing

- Use same-day results to quickly begin treatment
- Avoid unnecessary antibiotics
- Help reduce hospitalizations
- Distinguish active respiratory infections from past exposure to COVID-19
- Choose from a broad array of molecular, antigen and serology testing

Step 4

Expand treatment options with respiratory therapy products



Achieve the best possible patient outcomes with respiratory care products and patient remote monitoring technology. We offer options to help you prepare for the care your patients need in your office or in their homes. Look for ways to monitor patients outside of your office through patient remote monitoring technologies.

Products for treating respiratory illnesses

- Nebulizers
- Oxygen therapy
- Suction/tracheostomy therapy
- Mechanical ventilation

We're here to help
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